



**STATE OF NEW HAMPSHIRE**  
**2017 Statement of Income and Expenses**  
**for LOBBYISTS**  
**(RSA Chapter 15)**

**RECEIVED**

JUL 11 2017

**PLEASE PRINT**

**NEW HAMPSHIRE  
DEPARTMENT OF STATE**

**I. Name of Lobbyist(s)** Martha Wood

**II. Name of lobbyist's partnership, firm or corporation, if any:**

Teachers Insurance and Annuity Association (TIAA)  
(Name of partnership, firm or corporation)

730 Third Avenue New York NY 10027  
Business Address: (Street) (Town/City) (State) (Zip Code)

(212) 916-6232 ( ) e-mail mwood@tiaa.org  
(Telephone) (Fax)

**III. This statement covers: (Choose one – file separate reports for each client, OR you may file a separate report for reportable expense transactions which are not attributable to any one client).**

All reportable transactions occurring in the months prior to the reporting date relative to the following client:

(Full Name of Client as it appears on the Lobbyist Registration Form)

**OR**

All reportable transactions by the lobbyist (including the lobbyist's family), or the lobbying firm listed below which are unrelated to any particular client.

**IV. Date of Report** April 26, 2017  July 26, 2017   
**Reports cover:** activity from date of registration to 3/31/17 activity from 4/1/17 to 6/30/17  
October 25, 2017  January 31, 2018   
activity from 7/1/17 to 9/30/17 activity from 10/1/17 to 12/31/17

**V. There have been no fees received and no reportable transactions made since the last report.**   
*If this box is checked, complete just this form and submit it to the Secretary of State's Office, State House, Room 204, Concord, NH 03301.*

**VI. Check if additional reports are attached:**

- If you have received fees or made expenditures, you must file **Addendum A– Fees and Expenses**  
 If you have paid an honorarium or reimbursed expenses, you must file **Addendum B– Report of Honorariums or Expense Reimbursement**  
 If you, your firm, or your family has made political contributions, you must file **Addendum C– Political Contributions**

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B, RSA 14-C and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

Martha L. Wood  
(Signature of lobbyist)

7/10/17  
(Date)

Martha Wood  
(Print Name of lobbyist)